(A Closed Joint Stock Company)
Interim condensed financial statements
For the period ended 31 March 2023

together with the

Report on review of interim condensed financial statements

# (A Closed Joint Stock Company)

# INTERIM CONDENSED FINANCIAL STATEMENTS For the period ended 31 March 2023

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# Report on review of interim condensed financial statements

To the Shareholder of Saudi Fransi For Finance Leasing: (A Closed Joint Stock Company)

#### *Introduction*

We have reviewed the accompanying interim condensed statement of financial position of Saudi Fransi For Finance Leasing (A Closed Joint Stock Company) (the "Company") as of March 31, 2023 and the related interim condensed statement of income, statement of comprehensive income, changes in shareholder's equity and cash flows for the three-month period then ended, and other explanatory notes (the "interim condensed financial statements"). Management is responsible for the preparation and presentation of these interim condensed financial statements in accordance with International Accounting Standard 34 - "Interim Financial Reporting" (IAS 34) as endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

### Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" as endorsed in the Kingdom of Saudi Arabia. A review of interim financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing as endorsed in the Kingdom of Saudi Arabia, and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial statements are not prepared, in all material respects, in accordance with IAS 34 as endorsed in the Kingdom of Saudi Arabia.

**PricewaterhouseCoopers** 

Bader I. Benmohareb License Number 471 4 May 2023

(A Closed Joint Stock Company)

# INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION (SR '000)

| A CICIPITO   | <u>Notes</u> | 31 March <u>2023</u> (Unaudited) | 31 December 2022 (Audited) |
|--|--------------|----------------------------------|----------------------------|
| ASSETS   |              | 1.42.071                         | 477 570                    |
| Cash and cash equivalents Net investment in finance leases | 5            | 143,961<br>3,675,752             | 477,570<br>3,644,218       |
| Continuing involvement asset                               | 3            | 35,798                           | 38,274                     |
| Personal financing, net                                    | 5.2          | 19,005                           | 2,297                      |
| Positive fair value of derivatives                         | 7            | 41,031                           | 44,750                     |
| Prepayments  | ,            | 103,236                          | 89,736                     |
| Other assets   | 6            | 163,178                          | 134,705                    |
| Investment at fair value through other comprehensive       |              | 893                              | 893                        |
| income (FVOCI) Intangible assets                           |              | 708                              | 842                        |
| Property, equipment and right of use assets                |              | 4,083                            | 4,376                      |
|  |              | 4,187,645                        | 4,437,661                  |
| Total assets   | 26           | 4,107,043                        | 7,737,001                  |
| LIABILITIES AND SHAREHOLDER'S EQUITY                       |              |                                  |                            |
| Liabilities  |              |                                  |                            |
| Accounts payable   | 10           | 341,903                          | 360,928                    |
| Advance from customers                                     |              | 86,956                           | 80,895                     |
| Due to a related party                                     | 8. <i>b</i>  | 110,822                          | 1,109                      |
| Negative fair value of derivatives                         | 7            | 5,980                            | 700                        |
| Continuing involvement liability                           |              | 14,830                           | 17,306                     |
| Provisions, accrued expenses and other liabilities         |              | 21,266                           | 33,305                     |
| Provision for zakat  | 11           | 11,912                           | 11,670                     |
| Saudi Central Bank (SAMA) deposit                          |              | 148                              | 222                        |
| Long-term tawarruq financing                               | 9            | 2,553,576                        | 2,884,722                  |
| Employees' end of service benefits (EOSB)                  |              | 10,451                           | 10,182                     |
| Total liabilities  |              | 3,157,844                        | 3,401,039                  |
| Shareholder's equity                                       |              |                                  |                            |
| Share capital  |              | 500,000                          | 500,000                    |
| Statutory reserve  |              | 53,710                           | 53,710                     |
| Other reserves   |              | 34,771                           | 43,770                     |
| Retained earnings  |              | 441,320                          | 439,142                    |
| Total shareholders' equity                                 |              | 1,029,801                        | 1,036,622                  |
| Total liabilities and shareholder's equity                 |              | 4,187,645                        | 4,437,661                  |
|  |              |                                  | 1                          |

Mehammed Al Shaeikh

Chairman

Mashhor Al Masudi Chief Executive Officer

Chief Financial Officer

(A Closed Joint Stock Company)

# INTERIM CONDENSED STATEMENT OF INCOME (UNAUDITED)

(SR '000)

|   | For the three-months period ended |          |          |
|---|-----------------------------------|----------|----------|
|   | <del> </del>                      | 31 March | 31 March |
|   | Notes _                           | 2023_    | 2022     |
| Lease finance income                      |                                   | 46,763   | 39,926   |
| Fees income                               | 12                                | 12,443   | 34,828   |
| Fees expenses                             | 12                                | (9,238)  | (22,529) |
| Fees income, net                          | 12                                | 3,205    | 12,299   |
|   | =                                 |          |          |
| Total operating income                    |                                   | 49,968   | 52,225   |
| Operating expenses                        |                                   |          |          |
| Salaries and employee related expenses    |                                   | (12,363) | (10,875) |
| Depreciation                              |                                   | (237)    | (265)    |
| Amortization                              |                                   | (134)    | (138)    |
| General and administration expenses       |                                   | (6,449)  | (2,848)  |
| Financial charges                         |                                   | (30,301) | (12,482) |
| Allowance for expected credit losses, net | 5.1                               | (1,991)  | (1,373)  |
| Total operating expenses                  |                                   | (51,475) | (27,981) |
| Net operating (loss) / income             | -                                 | (1,507)  | 24,244   |
| Other income                              | :-                                | 3,927    | 4,447    |
| Net income for the period before zakat    |                                   | 2,420    | 28,691   |
| Charge for zakat                          | 11                                | (242)    | (2,869)  |
| Net income for the period                 | -                                 | 2,178    | 25,822   |

Mohammed Al Shaeikh

Chairman

Mashhor Al Masudi

Chief Executive Officer

Abdullah Alsurian Chief Fivancial Officer

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(A Closed Joint Stock Company)

# INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) (SR '000)

|   |              | For the three-months period ended |          |  |
|---|--------------|-----------------------------------|----------|--|
|   | ,            | 31 March                          | 31 March |  |
|   | <u>Notes</u> | 2023                              | 2022     |  |
| Net income for the period   |              | 2,178                             | 25,822   |  |
| Other comprehensive (loss) / income for the period  |              |                                   |          |  |
| Items that will be reclassified to interim condensed statement of income in subsequent periods: |              |                                   |          |  |
| Cash flow hedges – net change in fair value   |              | (8,999)                           | 35,251   |  |
| Total comprehensive (loss) / income for the period  | Tie Control  | (6,821)                           | 61,073   |  |

Mohammed Al Shaeikh Chairman Mashhor Al Masudi Chief Executive Officer Abdulah Alsultan Chief Financial Officer



(A Closed Joint Stock Company)

# INTERIM CONDENSED STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY (UNAUDITED)

(SR '000)

| For the period ended 31 March 2023  | Share<br><u>Capital</u> | Statutory <u>reserve</u> | Other reserves          | Retained earnings | Total                         |
|---|-------------------------|--------------------------|-------------------------|-------------------|-------------------------------|
| Balance as at 1 January 2023 Net income for the period Other comprehensive loss         | 500,000                 | 53,710                   | 43,770<br>-<br>(8,999)  | 439,142<br>2,178  | 1,036,622<br>2,178<br>(8,999) |
| Balance as at 31 March 2023   | 500,000                 | 53,710                   | 34,771                  | 441,320           | 1,029,801                     |
| For the period ended 31 March 2022  | Share capital           | Statutory reserve        | Other reserves          | Retained earnings | Total                         |
| Balance as at 1 January 2022<br>Net income for the period<br>Other comprehensive income | 500,000                 | 46,717<br>-<br>-         | (13,164)<br>-<br>35,251 | 376,200<br>25,822 | 909,753<br>25,822<br>35,251   |
| Balance as at 31 March 2022   | 500,000                 | 46,717                   | 22,087                  | 402,022           | 970,826                       |

Mohammed Al Shaeikh Chairman

Al Shaeikh Mashkor Al Masudi Chief Executive Officer

Abdullah Alsultan Chief Financial Officer

(A Closed Joint Stock Company)

# INTERIM CONDENSED STATEMENT OF CASH FLOWS (UNAUDITED)

(SR '000)

| (SR VVV)  | Notes_           | 31 March<br>2023 | 31 March<br>2022 |
|---|------------------|------------------|------------------|
| Cash flows from operating activities  |                  |                  |                  |
| Net income for the period before zakat  Adjustments to reconcile net income to net cash generate  (used in) operating activities: | d                | 2,420            | 28,691           |
| Depreciation  |                  | 237              | 265              |
| Amortization  |                  | 134              | 138              |
| Allowance for expected credit losses, net   | 5.1              | 1,991            | 1,373            |
| Provision for employees' EOSB   |                  | 604              | 538              |
| Financing charges   |                  | 30,301           | 12,482           |
|   | N <del>= -</del> | 35,687           | 43,487           |
| Net increase in operating assets  |                  |                  |                  |
| Net investment in finance leases  |                  | (33,525)         | (383,277)        |
| Net investment in Personal Finance  |                  | (16,708)         | 15               |
| Prepayments   |                  | (13,500)         | (35,599)         |
| Other assets  | -                | (28,473)         | (18,121)         |
|   |                  | (92,206)         | (393,510)        |
| Net increase in operating liabilities   |                  |                  | 7604             |
| Accounts payable  |                  | (19,025)         | 76,255           |
| Due to a related party  |                  | 109,713          | 320              |
| Advance from customers  |                  | 6,061            | 3,264            |
| Accrued expenses and other liabilities  | =                | (12,039)         | (6,532)          |
| Talest maid   |                  | 84,710           | (320,203)        |
| Zakat paid  |                  | (225)            | (645)            |
| Employees EOSB paid   | -                | (335)            | (101)            |
| Net cash generated from/ (used in) operating activities   | _                | 27,856           | (320,949)        |
| Cash flows from investing activities Purchase of property and equipment   |                  | 56               | _                |
| Net cash generated from investing activities  | -                |                  |                  |
| iver cash generated from investing activities   | =                | <u>56</u>        |                  |
| Cash flows from financing activities  Draw down of long-term loan   |                  | -                | 445,000          |
| Payments of long-term loan  |                  | (331,146)        | (119,792)        |
| Financial charges paid  |                  | (30,301)         | (12,521)         |
| SAMA deposit paid   |                  | (74)             | -                |
| Net cash (used in)/ generated from financing activities   | ==               | (361,521)        | 312,687          |
| Net change in cash and cash equivalents   |                  | (333,609)        | (8,262)          |
| Cash and cash equivalents at the beginning of the period  | -                | 477,570          | 15,630           |
| Cash and cash equivalents at the end of the period  | =                | 143,961          | 7,368            |
| Non-cash transactions   | 8                |                  |                  |
| Cash flow hedge – net change in fair value  | 1                | (8.999)          | 35,251           |
| ✓ X   | _                |                  |                  |

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Mohammed Al Shaeikh

Mashhor Al Masudi

Abdurian Hisuit

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Chief Executive Officer

Chief Financial Officer



(A Closed Joint Stock Company)

#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-months period ended 31 March 2023 (SR '000)

#### 1. THE COMPANY AND NATURE OF OPERATIONS

Saudi Fransi for Finance Leasing ("the Company") is a Closed Joint Stock Company ("CJSC") established under the Regulations for Companies in the Kingdom of Saudi Arabia. The Company operates under Commercial Registration No. 1010320273 dated 24 Dhul Hijjah 1432H (corresponding to 21 November 2011).

As per the Saudi Central Bank ("SAMA") directive, the Company obtained a license no. 201511/ ٣٨/أش to practice finance activities.

The Company's head office is located in Riyadh at the following address:

Saudi Fransi for Finance Leasing Prince Abdulaziz Ibn Musaid Ibn Jalawi Road P.O. Box 56006, Riyadh 11554 Kingdom of Saudi Arabia

The objective of the Company is to provide lease financing for assets.

# 2. BASIS OF PREPARATION

#### a) Statement of compliance

The interim condensed financial statements of the Company as at and for the period ended 31 March 2023 have been prepared in accordance with the International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34") as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organisation for Chartered and Professional Accountants ("SOCPA").

#### b) Basis of measurement

These interim condensed financial statements have been prepared on a going concern basis under the historical cost convention except for commission rate swaps and investment at fair value through other comprehensive income — equity instrument, which are measured at fair value. Further, employees' EOSB are measured at present value of future obligations using the projected unit credit method.

The Company does not present current and non-current assets and liabilities separately in the statement of financial position. Instead, assets and liabilities are presented in order of their liquidity.

### c) Functional and presentation currency

Items included in these interim condensed financial statements are measured using the currency of the primary economic environment in which the Company operates. These interim condensed financial statements are presented in Saudi Arabian Riyals ("SAR") which is the Company's functional and presentation currency. All financial information presented has been rounded-off to thousand unless otherwise stated.

# 3. IMPACT OF CHANGES IN ACCOUNTING POLICIES DUE TO ADOPTION OF NEW STANDARDS

#### New standards, interpretations and amendments adopted by the Company

The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective. Several amendments apply for the first time in 2023, but do not have a material impact on the interim condensed financial statements of the Company.

(A Closed Joint Stock Company)

#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-months period ended 31 March 2023 (SR '000)

# 3. IMPACT OF CHANGES IN ACCOUNTING POLICIES DUE TO ADOPTION OF NEW STANDARDS (CONTINUED)

### New standards, interpretations and amendments adopted by the Company (continued)

The International Accounting Standard Board (IASB) has issued following accounting standards, amendments, which were effective from periods on or after January 1, 2023. The management has assessed that the amendments have no significant impact on the Company's interim condensed financial statements.

| Standard, interpretation, amendments  | Description   | Effective date   |
|---|---|--|
| Narrow scope<br>amendments to IAS 1,<br>Practice statement 2<br>and IAS 8   | The amendments aim to improve accounting policy disclosures and to help users of the financial statements to distinguish between changes in accounting estimates and changes in accounting policies.  | Annual periods<br>beginning on or<br>after January 01,<br>2023 |
| Amendment to IAS 12-<br>deferred tax related to<br>assets and liabilities<br>arising from a single<br>transaction | These amendments require companies to recognise deferred tax on transactions that, on initial recognition give rise to equal amounts of taxable and deductible temporary differences.   | Annual periods beginning on or after January 01, 2023.         |
| IFRS 17, 'Insurance contracts', as amended in December 2021   | This standard replaces IFRS 4, which currently permits a wide variety of practices in accounting for insurance contracts. IFRS 17 will fundamentally change the accounting by all entities that issue insurance contracts and investment contracts with discretionary participation features. | Annual periods beginning on or after January 01, 2023.         |

# Accounting standards issued but not yet effective

The listing of standards and interpretations issued, which the Company reasonably expects to be applicable at a future date are as follows. The Company intends to adopt these standards when they become effective.

| Standard,<br>interpretation,<br>amendments                                       | Description  | Effective date   |
|--|--|--|
| Amendments to IAS 1, Presentation of financial statements', on classification of | These narrow-scope amendments to IAS 1, 'Presentation of financial statements', clarify that liabilities are classified as either current or noncurrent, depending on the rights that exist at the end of the reporting period.  | Deferred until<br>accounting<br>periods starting<br>not earlier than 1<br>January 2024 |
| liabilities  | Classification is unaffected by the expectations of the entity or events after the reporting date (for example, the receipt of a waiver or a breach of covenant). The amendment also clarifies what IAS 1 means when it refers to the 'settlement' of a liability. Note that the IASB has issued a new exposure draft proposing changes to this amendment. |  |

(A Closed Joint Stock Company)

#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-months period ended 31 March 2023 (SR '000)

# 3. IMPACT OF CHANGES IN ACCOUNTING POLICIES DUE TO ADOPTION OF NEW STANDARDS (CONTINUED)

Accounting standards issued but not yet effective (continued)

| Standard,<br>interpretation,<br>amendments                             | Description   | Effective date   |
|--|---|--|
| Amendments to IFRS 10 and IAS 28                                       | Sale or contribution of Assets between an Investor and its Associate or Joint Ventures  | Available for optional adoption/effective date deferred indefinitely |
| Amendment to<br>IFRS 16, Lease<br>Liability in a Sale<br>and Leaseback | Lease Liability in a Sale and Leaseback amends IFRS 16 by adding subsequent measurement requirements for sale and leaseback transactions.   | 1 January 2024   |
| Amendments to IAS 1, Non-current Liabilities with Covenants            | Non-current Liabilities with Covenants amends IAS 1 Presentation of Financial Statements. The amendments improve the information an entity provides when its right to defer settlement of a liability for at least twelve months is subject to compliance with covenants. The amendments also respond to stakeholders' concerns about the classification of such a liability as current or non-current. | 1 January 2024   |

# 4. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies adopted in the preparation of these interim condensed financial statements are consistent with those followed in the preparation of the audited financial statements for the year ended 31 December 2022.

#### 5.1 NET INVESTMENT IN FINANCE LEASES

|                                  | 31 M                    | arch 2023 (Unaudited)                        | )            |
|----------------------------------|-------------------------|--|--------------|
| Note                             | Not later than one year | Later than one year and less than five years | <u>Total</u> |
| Lease contract receivables       | 1,354,422               | 3,123,679                                    | 4,478,101    |
| Unearned lease income            | (225,149)               | (514,261)                                    | (739,410)    |
|                                  | 1,129,273               | 2,609,418                                    | 3,738,691    |
| Allowance for expected credit    |                         |  |              |
| losses 5.1.2                     | (20,511)                | (42,428)                                     | (62,939)     |
| Net investment in finance leases | 1,108,762               | 2,566,990                                    | 3,675,752    |

These leased assets carry profit rates ranging from 3% to 9.99% per annum (31 December 2022: 3% to 9.99%) and lease rentals are determined on the basis of implicit rate of profit based on the cash flows of the lease. The Company holds the title of the leased assets as a collateral against the finance leases.

(A Closed Joint Stock Company)

# NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-months period ended 31 March 2023 (SR '000)

# 5.1 NET INVESTMENT IN FINANCE LEASES (CONTINUED)

|  |             | 31 De                   | ecember 2022 (Audit                          | ed)                                      |
|--|-------------|-------------------------|--|--|
|  | Note        | Not later than one year | Later than one year and less than five years | <u>Total</u>                             |
| Lease contract receivables Unearned finance income                           |             | 1,366,589<br>(218,211)  | 3,039,071<br>(480,203)                       | 4,405,660<br>(698,414)                   |
| Net receivable from finance lease<br>Allowance for expected credit           |             | 1,148,378               | 2,558,868                                    | 3,707,246                                |
| losses Net investment in finance leases                                      | 5.1.2       | (20,927)<br>1,127,451   | (42,101)<br>2,516,767                        | (63,028)<br>3,644,218                    |
| 5.1.1 Allowance for expected credi   | t losses, 1 | net                     |  |  |
|  |             |                         | For the period<br>ended 31<br>March 2023     | For the period<br>ended 31<br>March 2022 |
| Provision for the year for Investmen   |             | ace lease               | 1,903  | 1,373                                    |
| Charge against receivable for sold p<br>Charge for the year for Investment i |             | al finance              | 88   |  |
|  |             |                         | 1,991  | 1,373                                    |

# 5.1.2 The movement in the allowance for expected credit losses is as follows:

|   | For the period ended 31  March 2023 (Unaudited) | For the year ended 31  December 2022  (Audited) |
|---|---|---|
| Balance as at 1 January                     | 63,028  | 72,298  |
| Provision / (Reversal) for the year (5.1.1) | 1,903   | (6,378)   |
| Write off for the year                      | (1,992)   | (2,892)   |
| Balance as at 31 March                      | 62,939  | 63,028  |

#### 5.2. PERSONAL FINANCING

|                                      |       | 31 March 2023 (Unaudited)     |  |              |
|--------------------------------------|-------|-------------------------------|--|--------------|
|                                      |       | Not later<br>than<br>one year | Later than one<br>year and less<br>than five years | <u>Total</u> |
|                                      | Note  |                               |  |              |
| Contract receivables                 |       | 5,413                         | 19,674   | 25,087       |
| Unearned income                      |       | (1,290)                       | (4,689)  | (5,979)      |
|                                      |       | 4,123                         | 14,985   | 19,108       |
| Provision for expected credit losses | 5.2.1 | (22)                          | (81)   | (103)        |
| Personal financing                   | :     | 4,101                         | 14,904   | 19,005       |

The company introduced a new product Personal Finance (Tawarruq) during the year ended 2022 to meet customer's financial needs by providing immediate cash in accordance with the provisions of Islamic Sharia so that the customer can meet his personal and family needs.

(A Closed Joint Stock Company)

# NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-months period ended 31 March 2023 (SR '000)

# 5.2. PERSONAL FINANCING

|                                      |       | 31 December 2022 (Audited) |                 |              |
|--------------------------------------|-------|----------------------------|-----------------|--------------|
|                                      |       | Not later                  | Later than one  |              |
|                                      |       | than                       | year and less   |              |
|                                      |       | one year                   | than five years | <u>Total</u> |
|                                      | Note  |                            |                 |              |
| Contract receivables                 |       | 644                        | 2,311           | 2,955        |
| Unearned income                      | _     | (140)                      | (503)           | (643)        |
|                                      |       | 504                        | 1,808           | 2,312        |
| Provision for expected credit losses | 5.2.1 | (3)                        | (12)            | (15)         |
| Personal financing                   |       | 501                        | 1,796           | 2,297        |

# 5.2.1 The movement in the allowance for expected credit losses is as follows:

|   | For the           |               |
|---|-------------------|---------------|
|   | period ended      | For the year  |
|   | 31                | ended 31      |
|   | <b>March 2023</b> | December 2022 |
| Balance as at 1 January                   | 15                | -             |
| (Reversal)/Provision for the year (5.1.1) | 88                | -             |
| Write off for the year                    | -                 | 15            |
| Balance as at 31 March                    | 103               | 15            |

# 6. OTHER ASSETS

|   |      | 31 March                | 31 December             |
|---|------|-------------------------|-------------------------|
|   |      | <u>2023</u>             | <u>2022</u>             |
|   | Note | (Unaudited)             | (Audited)               |
| VAT receivable, net                     |      | 78,072                  | 75,669                  |
| Insurance receivable, net               |      | 59,613                  | 33,649                  |
| Dealers receivable                      |      | 12,060                  | 12,979                  |
| Assets held for sale                    |      | 763                     | 763                     |
| Other receivables                       | 6.1  | 12,670                  | 11,645                  |
|   | _    | 163,178                 | 134,705                 |
| Dealers receivable Assets held for sale | 6.1  | 12,060<br>763<br>12,670 | 12,979<br>763<br>11,645 |

<sup>6.1</sup> This includes amount pertaining to receivables from customers against fee receivables from customer care services equal to SR **2.4** million (31 December 2022: SR 2.2 million). As at 31 March 2023, the expected credit loss against these receivables are SR **1.5** million (31 December 2022: SR 1.5 million).

(A Closed Joint Stock Company)

#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-months period ended 31 March 2023 (SR '000)

#### 7. DERIVATIVES

|                  |                                   | _                                 |                 | Notiona        | al amount |           |
|------------------|-----------------------------------|-----------------------------------|-----------------|----------------|-----------|-----------|
| SR in 000'       | Positive fair value of derivative | Negative fair value of derivative | Within 3 months | 3-12<br>months | 1-5 years | Total     |
| 31 March<br>2023 | 41,031                            | 5,980                             | 118,542         | 528,125        | 1,806,458 | 2,453,125 |
| 31 December 2022 | 44,750                            | (700)                             | 88,542          | 405,625        | 1,397,500 | 1,891,667 |

The Company entered into commission rate swaps with its parent, BSF. The positive fair value of commission rate swaps is SAR **41.031** million (31 December 2022: SAR 44.75 million) and the negative fair value of commission rate swaps is SAR **5.980** million (31 December 2022: SAR 0.7 million). The fair value of commission rate swaps is calculated using discounted cash flow model using a risk-free discount rate adjusted for appropriate risk margin for counterparty risk including entity's own credit risk.

#### 8. RELATED PARTY TRANSACTIONS

The related parties of the Company comprise BSF and its affiliated entities and certain key management personnel. The Company transacts with its related parties in the ordinary course of business. The transactions with related parties are undertaken in light of applicable rules and regulations. The Company in its ordinary course of business transacts with the following related parties. The terms of those billings and charges are on an agreed basis with these related parties:

| <u>Name</u>                | <u>Relationship</u> |
|----------------------------|---------------------|
| Banque Saudi Fransi (BSF)  | Parent              |
| Sofinco Saudi Fransi (SSF) | Affiliate           |

In addition to the related party transactions and balances disclosed elsewhere in these interim condensed financial statements, significant transactions and balances arising from transactions with related parties are as follows:

### a) Transactions with related parties

|  |                 | For the thre  | ee-months period<br>ended |
|--|-----------------|---------------|---------------------------|
| Nature of transactions                               | Related parties | 31 March 2023 | 31 March 2022             |
| Lease rentals collected                              | SSF             |               |                           |
| IT maintenance and network related                   | BSF             |               |                           |
| expenses   |                 | 1,082         | 330                       |
| Financial charges on long-term loan and bank charges | BSF             | 30,301        | 12,482                    |
| Salaries and employee related expenses               | BSF             |               |                           |
| Draw down of long-term loan                          | BSF             | _             | 445,000                   |
| Payments of long-term loan                           | BSF             | 331,146       | 119,792                   |

Certain expenses paid by BSF on behalf of the Company were not charged by BSF to the Company; these expenses mainly included provision of rent-free premises, telephone expenses and electricity expenses.

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#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-months period ended 31 March 2023 (SR '000)

#### 8. RELATED PARTY TRANSACTIONS

| b) Due to a related party (excluding term | loan): | term loan): | excluding term l | party ( | related | Due to a | b) |
|---|--------|-------------|------------------|---------|---------|----------|----|
|---|--------|-------------|------------------|---------|---------|----------|----|

| υ, | Due to a related party (excludi  | ing term ioan).   | 31 March<br>2023<br>(Unaudited) | 31 December 2022 (Audited)     |
|----|--|---|---------------------------------|--------------------------------|
|    | Banque Saudi Fransi  |   | 110,822                         | 1,109                          |
|    |  |   | 110,822                         | 1,109                          |
| c) | Other balances with a related  | party:  | 31 March                        | 31 December                    |
|    |  |   | <u>2023</u><br>(Unaudited)      | 2022<br>(Audited)              |
|    | Nature of balances Cash and Cash equivalents Term deposit Long-term loan | Related party Banque Saudi Fransi Banque Saudi Fransi Banque Saudi Fransi | 2,553,576                       | 57,570<br>420,000<br>2,884,722 |

d) The Company considers Chief Executive Officer and Chief Financial Officer as key management personnel. The compensation of the key management personnel are listed below:

|                         |                     | For the three-months period ended |  |
|-------------------------|---------------------|-----------------------------------|--|
|                         | 31 March            | 31 March                          |  |
|                         | $\frac{2023}{5.00}$ | 2022                              |  |
|                         | (Unaudited)         | (Unaudited)                       |  |
| Salaries                | 595                 | 412                               |  |
| End of service benefits | 8                   | 17                                |  |
| Other allowances        |                     |                                   |  |
|                         | 603                 | 429                               |  |

# 9. LONG TERM LOAN

The Company has a shariah compliant loan facility "Al Tawarruq" with a limit of SAR 2.6 billion from its parent Banque Saudi Fransi ("BSF").

The outstanding / utilized amounts from the above facility are as follows:

|                     | 31 March    | 31 December |
|---------------------|-------------|-------------|
|                     | <u>2023</u> | <u>2022</u> |
|                     | (Unaudited) | (Audited)   |
| Current portion     | 671,076     | 509,089     |
| Non-current portion | 1,882,500   | 2,375,633   |
|                     | 2,553,576   | 2,884,722   |

The long-term loans carry special commission rate equal to SIBOR plus bank margins payable on quarterly basis. The management have provided BSF with promissory notes against this facility.

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#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-months period ended 31 March 2023 (SR '000)

#### 10. ACCOUNTS PAYABLE

|                                       | 31 March    | 31 December |
|---------------------------------------|-------------|-------------|
|                                       | <u>2023</u> | <u>2022</u> |
|                                       | (Unaudited) | (Audited)   |
| Third party insurance collected       | 6,352       |             |
| Dealers payable                       | 235,041     | 257,135     |
| Commission payable                    | 6,152       | 6,166       |
| Insurance payable                     | 91,695      | 88,521      |
| Customer verification expense payable | 445         | 1,458       |
| Government fee payable                | 1,665       | 1,736       |
| Others                                | 553         | 427         |
|                                       | 341,903     | 360,928     |

#### 11. ZAKAT

The movement in the provision for zakat is as follows:

|  | 31 March    | 31 December |
|--|-------------|-------------|
|  | <u>2023</u> | <u>2022</u> |
|  | (Unaudited) | (Audited)   |
| Opening balance                                | 11,670      | 26,380      |
| Charge for the period / year:                  |             |             |
| Current  | 242         | 6,892       |
| Prior years                                    | _           | (7,911)     |
| Charge for the period/ reversal for the period | 242         | (1,019)     |
| Payment during the period / year               | <u>-</u> _  | (13,691)    |
| Closing balance                                | 11,912      | 11,670      |

#### **Status of assessments**

The Company has submitted its zakat and income tax returns for the years ended 31 December 2012 to 2022 with the Zakat, Tax, and Customs Authority ("ZATCA").

During the period ended 31 March 2023, there has been no significant development in the status of the Company's zakat and income tax assessments from the status disclosed in the annual audited financial statements of the Company for the year ended 31 December 2022.

# 12. FEE INCOME AND EXPENSES

|                        |             | For the three-months period ended 31 March (Unaudited) |  |  |
|------------------------|-------------|--|--|--|
| Fee income             | <u>2023</u> | <u>2022</u>  |  |  |
| Insurance income       | 6,748       | 27,245   |  |  |
| Processing fee         | 3,985       | 7,080  |  |  |
| Other operating income | 1,710       | 503  |  |  |
|                        | 12,443      | 34,828   |  |  |
| Fee expenses           |             |  |  |  |
| Insurance expenses     | (5,191)     | (16,421)   |  |  |
| Commission             | (2,933)     | (5,185)  |  |  |
| Registration fee       | (154)       | (261)  |  |  |
| Verification expenses  | (960)       | (662)  |  |  |
|                        | (9,238)     | (22,529)   |  |  |

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# NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-months period ended 31 March 2023 (SR '000)

#### 13. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

All financial assets (including lease receivables) and financial liabilities are measured at amortized cost except for derivative financial instruments and investment at fair value through other comprehensive income which are measured at fair value. The carrying amounts of all financial assets and financial liabilities measured at amortized cost approximate their fair values except for net investments in finance leases.

The following table shows the carrying amount and fair values of financial assets and financial liabilities where fair value is different from carrying value or where the financial assets and liabilities are recorded at fair value, including their levels in the fair value hierarchy.

|   | Fair Value        |         |         |           |           |
|---|-------------------|---------|---------|-----------|-----------|
| 31 March 2023<br>(Unaudited)              | Carrying<br>Value | Level 1 | Level 2 | Level 3   | Total     |
| Financial assets:                         |                   |         |         |           |           |
| Net investments in                        |                   |         |         |           |           |
| finance leases                            | 3,675,752         | -       | -       | 3,398,568 | 3,398,568 |
| Personal financing Continuing involvement | 19,005            | -       | -       | 19,005    | 19,005    |
| asset                                     | 35,798            | -       | -       | 35,798    | 35,798    |
| Other assets                              | 84,343            | _       | _       | 84,343    | 84,343    |
| Positive fair value of                    | ,                 |         |         | ,         | ,         |
| derivative                                | 41,031            | -       | 41,031  | -         | 41,031    |
| Investments at FVOCI                      | 893               | -       | -       | 893       | 893       |
| Financial liabilities:                    |                   |         |         |           |           |
| Negative fair value of                    |                   |         |         |           |           |
| derivative                                | 5,980             | _       | 5,980   | _         | 5,980     |
| Long-term tawarruq                        | - )               |         | - )     |           | - )       |
| financing                                 | 2,553,576         | _       | _       | 2,553,576 | 2,553,576 |
| Continuing involvement                    | _,000,070         |         |         | _,000,010 | _,000,0.0 |
| liability                                 | 14,830            | _       | _       | 14,830    | 14,830    |
| Due to a related party                    | 110,822           | _       | _       | 110,822   | 110,822   |
| Due to a related party                    | 110,022           |         |         | 110,022   | 110,022   |

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#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-months period ended 31 March 2023 (SR '000)

#### 13. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES (continued)

|                               |                   | Fair Value |         |           |           |
|-------------------------------|-------------------|------------|---------|-----------|-----------|
| 31 December 2022<br>(Audited) | Carrying<br>Value | Level 1    | Level 2 | Level 3   | Total     |
| Financial assets:             |                   |            |         |           |           |
| Net investment in             |                   |            |         |           |           |
| finance lease                 | 3,707,246         | -          | -       | 4,057,269 | 4,057,269 |
| Personal financing            | 2,312             | -          | -       | 2,312     | 2,312     |
| Investment at FVOCI           | 893               | -          | -       | 893       | 893       |
| Continuing                    |                   |            |         |           |           |
| involvement asset             | 38,274            | -          | -       | 38,274    | 38,274    |
| Other Assets                  | 58,273            | -          | -       | 58,273    | 58,273    |
| Positive fair value of        |                   |            |         |           | ŕ         |
| derivative                    | 44,750            | -          | 44,750  | -         | 44,750    |
| Financial liabilities:        |                   |            |         |           |           |
| Negative fair value of        |                   |            |         |           |           |
| derivative                    | 700               | -          | 700     | -         | 700       |
| Long term tawarruq            |                   |            |         |           |           |
| financing                     | 2,884,722         | _          | -       | 2,884,722 | 2,884,722 |
| Continuing                    |                   |            |         |           |           |
| involvement liability         | 17,306            | _          | _       | 17,306    | 17,306    |
| Due to a related party        | 1,109             | -          | -       | 1,109     | 1,109     |

The fair value of net investment in finance lease is determined using discounted cash flow technique considering the credit adjusted market rates. The rates are determined based on the risk profile of lease receivables and current commission rates.

Fair value of long-term loan is not significantly different from the carrying values included in the financial statements since the current market commission rates for similar financial instruments are not significantly different from the contracted rates.

Fair value of financial assets held at fair value through other comprehensive income – equity instruments is not significantly different from the carrying values included in the financial statements.

There had been no inter-level transfers during the period.

#### 14. GEOGRAPHICAL CONCENTRATION

The Company's operations are restricted to the Kingdom of Saudi Arabia only.

#### 15. COMMITMENTS

The Company has finance lease contracts approved but not utilised, indicative offers issued which are under consideration of the customers as of the reporting date which have the potential to convert into financing amounting to SR **25.49** million (31 December 2022: SR 17.8 million).

As at 31 March 2023, the Company has an outstanding guarantee of SR **30.2** million (31 December 2022: SR 30.2 million) submitted in favour of Abdul Latif Jameel Retail Company Limited against purchases of vehicle for onward leasing to customers.

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#### NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS

For the three-months period ended 31 March 2023 (SR '000)

#### 16. IBOR TRANSITION (INTEREST RATE BENCHMARK REFORMS)

A fundamental review and reform of major interest rate benchmarks is being undertaken globally. The International Accounting Standards Board ("IASB") has published, in two phases, amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 in order to address issues that might affect financial reporting after the reform of a profit rate benchmark, including the replacement of an existing Inter-bank Offer Rate ("IBOR") with an alternative Risk Free Rate ("RFR").

The Company's derivative positions are managed by the Parent, which is running a project on the Group's overall transition activities and continues to engage with various stakeholders to support an orderly transition. As of 31 March 2023 the Company does not hold any significant instruments or other arrangements that are expected to be impacted by IBOR reforms.

#### 17. SUBSEQUENT EVENT

There have been no events subsequent to the reporting date that would require adjustment nor disclosure to the interim condensed financial statements as at and for the three-months period ended 31 March 2023.

#### 18. BOARD OF DIRECTOR' APPROVAL

The financial statements have been approved by the Board of Directors on May 2, 2023 (corresponding to 12 Shawwal, 1444H).