Interim condensed financial statements For the period ended 31 March 2024 together with the Report on review of interim condensed financial statements

INTERIM CONDENSED FINANCIAL STATEMENTS For the period ended 31 March 2024

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Kingdom of Saudi Arabia

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INDEPENDENT AUDITOR'S REVIEW REPORT ON THE INTERIM CONDENSED FINANCIAL STATEMENTS TO THE SHAREHOLDER OF SAUDI FRANSI FOR FINANCE LEASING (A CLOSED JOINT STOCK COMPANY)

Introduction

We have reviewed the accompanying interim condensed statement of financial position of Saudi Fransi For Finance Leasing (A Closed Joint Stock Company) ("the Company") as at 31 March 2024, and the related interim condensed statements of income, comprehensive income, changes in shareholder's equity and cash flows for the three-month period then ended, and explanatory notes. Management is responsible for the preparation and presentation of these interim condensed financial statements in accordance with International Accounting Standard 34, "Interim Financial Reporting" ("IAS 34") as endorsed in the Kingdom of Saudi Arabia. Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" as endorsed in the Kingdom of Saudi Arabia. A review of interim financial statement consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing that are endorsed in the Kingdom of Saudi Arabia and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial statements are not prepared, in all material respects, in accordance with IAS 34 as endorsed in the Kingdom of Saudi Arabia.

Other Matter

The interim condensed financial statements of the Company for the three months period ended 31 March 2023 were reviewed by another auditor who expressed an unmodified review conclusion on those interim condensed financial statements on 14 Shawwal 1444H (corresponding to 4 May 2023).

for Ernst & Young Professional Services

Rashid S. Roshod CR.1010383821 Certified Public Accountant بة إينست ويونيغ الغصبات اليما (مغنية ذات سؤولية محدودة) License No. (366) t & Young Professional (Professional LLC) al Servi

Riyadh: 26 Shawwal 1445H 05 May 2024

INTERIM CONDENSED STATEMENT OF FINANCIAL POSITION (SAR '000)

| ASSETS | <u>Notes</u> | <u>31 March</u> <u>2024</u> (Unaudited) | <u>31 December</u> <u>2023</u> (Audited) |
|---|-----------------------------------|--|---|
| ASSETS Cash and cash equivalents | | 38,921 | 38,018 |
| Net investment in finance leases | 5 | 3,942,525 | 3,922,906 |
| Personal financing, net | 6 | 341,938 | 231,856 |
| Positive fair value of derivatives | 9 | 36,086 | 28,606 |
| Prepayments | - | 111,293 | 105,764 |
| Other assets | 7 | 175,029 | 160,886 |
| Investments at fair value through other comprehensive | , | 1,0,0=> | , |
| income (FVOCI) | 8 | 893 | 893 |
| Intangible assets | - | 3,767 | 4,253 |
| Property, equipment and right of use assets | | 3,232 | 3,522 |
| Total assets | - | 4,653,684 | 4,496,704 |
| Liabilities Accounts payable Advance from customers Due to related party Negative fair value of derivatives Provision, accrued expenses and other liabilities Provision for zakat Long-term Tawarruq Financing | 12 10.b 9 13 14 11 | 849,927 85,594 1,939 38,611 5,974 2,612,255 | 580,397 68,091 1,074 2,326 33,609 5,893 2,757,102 |
| Employees' end of service benefits | - | 13,051 | 12,393 |
| Total liabilities | - | 3,607,351 | 3,460,885 |
| Shareholder's equity | | 5 00 000 | 500.000 |
| Share capital | 15 | 500,000 | 500,000 |
| Statutory reserve | | 55,448 | 55,448 |
| Other reserve | | 35,392 | 25,586 |
| Retained earnings | | 455,493 | 454,785 |
| Total shareholder's equity | - | 1,046,333 | 1,035,819 |
| Total shareholder's equity and liabilities | | 4,653,684 | 4,496,704 |

Mohammed Al Shaeikh Chairman

Haitham Aljarbooa Chief Executive Officer

Khalid A. Aljanaidel **Chief Financial Officer**

The accompanying notes (1) through (21) form an integral part of these financial statements.

INTERIM CONDENSED STATEMENT OF INCOME (UNAUDITED) (SAR '000)

| | | For the thre period e | |
|---|--------------|--------------------------|---------------|
| | <u>Notes</u> | <u>31 March 2024</u> | 31 March 2023 |
| Lease finance income | | 60,853 | 46,763 |
| Fees income | 16 | 9,503 | 12,443 |
| Fees expenses | 16 | (8,170) | (9,238) |
| Fees income, net | | 1,333 | 3,205 |
| Total operating income | | 62,186 | 49,968 |
| Salaries and employee-related expenses | | (20,237) | (12,363) |
| Depreciation | | (340) | (237) |
| Amortization | | (485) | (134) |
| Other general and administration expenses | | (8,681) | (6,449) |
| Financial charges | | (32,413) | (30,301) |
| Charge of expected credit losses, net | 5.1.1 | (12,389) | (1,991) |
| Total operating expenses | | (74,545) | (51,475) |
| Net Operating loss | | (12,359) | (1,507) |
| Gain on disposal of net investment in finance lease | 5.1.3 | 14,930 | - |
| Provision for financial guarantee on lease receivables sold | 5.1.3 | (4,939) | - |
| Other income | | 3,157 | 3,927 |
| | | 13,148 | 3,927 |
| Net income for the period before zakat | | 789 | 2,420 |
| Zakat and income tax | 14 | (81) | (242) |
| Net income for the period | | 708 | 2,178 |

Mohammed Al Shaeikh Haitham Aljarbooa

Khalid A. Aljanaidel Chief Financial Officer

The accompanying notes (1) through (21) form an integral part of these financial statements.

Chairman

Chief Executive Officer

INTERIM CONDENSED STATEMENT OF COMPREHENSIVE INCOME (UNAUDITED) (SAR '000)

| | <u>Notes</u> | For the three-months period ended31 March31 MarNotes202420242023 | |
|---|--------------|---|---------|
| Net income for the period | | 708 | 2,178 |
| Other comprehensive income: Items that will be reclassified to statement of income in subsequent periods: | | | ie: |
| Cash flow hedges: - Effective portion of net change in fair value | 8 | 9,806 | (8,999) |
| Total comprehensive income / (loss) for the period | - | 10,514 | (6,821) |

Haitham Aljarbooa Chief Executive Officer Mohammed Al Shaeikh Khalid A. Aljanaidel Chairman Chief Financial Officer

The accompanying notes (1) through (21) form an integral part of these financial statements.

INTERIM CONDENSED STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY (UNAUDITED)

(SAR '000)

| For the three-months period ended <u>31 March 2024</u> | Share <u>Capital</u> | Statutory <u>reserve</u> | Other <u>reserves</u> | Retained <u>earnings</u> | Total |
|--|-------------------------|-----------------------------|--------------------------|-----------------------------|-----------|
| Balance as at 1 January 2024 | 500,000 | 55,448 | 25,586 | 454,785 | 1,035,819 |
| Net income for the period | - | - | - | 708 | 708 |
| Other comprehensive income | - | - | 9,806 | | 9,806 |
| Total comprehensive income | ÷ | - | 9,806 | 708 | 10,514 |
| Balance as at 31 March 2024 | 500,000 | 55,448 | 35,392 | 455,493 | 1,046,333 |

| For the three-months period ended 31 March 2023 | Share <u>Capital</u> | Statutory reserve | Other reserves | Retained earnings | Total |
|---|-------------------------|----------------------|-------------------|----------------------|-----------|
| Balance as at 1 January 2023 | 500,000 | 53,710 | 43,770 | 439,142 | 1,036,622 |
| Net income for the period | - | #): | | 2,178 | 2,178 |
| Other comprehensive loss | |) =); | (8,999) | | (8,999) |
| Total comprehensive loss | | | (8,999) | 2,178 | (6,821) |
| Balance as at 31 March 2023 | 500,000 | 53,710 | 34,771 | 441,320 | 1,029,801 |

Mohammed Al Shaeikh Haitham Aljarbooa Khalid A. Aljanaidel Chief Executive Officer Chairman Chief Financial Officer

The accompanying notes (1) through (21) form an integral part of these financial statements.

SAUDI FRANSI FOR FINANCE LEASING COMPANY

(A Sole Shareholder Closed Joint Stock Company)

INTERIM CONDENSED STATEMENT OF CASH FLOWS (UNAUDITED) (SAR '000)

| Cash flows from operating activities Net income for the year before zakat and income tax <i>Adjustments to reconcile net income to net cash generated from operating</i> | <u>Notes</u> | For the year three months nded 31 March <u>2024</u> 789 | For the year hree months ended 31 <u>March 2023</u> 2,420 |
|--|----------------|---|---|
| activities: Depreciation Amortization Gain/Loss on disposal of net investment in finance lease Provision for financial guarantee on lease receivables sold Charge for expected credit losses, net Employees' end of service benefits Financial charges Operating income before changes in operating assets and liabilities | 5.1.3 5.1.1 | 340 485 (14,930) 4,939 12,389 658 32,413 37,083 | 237 134 - 1,991 604 30,301 35,687 |
| Net increase in operating assets Net investment in finance leases Personal financing Prepayments Other assets | | (934,487) (119,004) (5,529) (14,143) (1,073,163) | (33,525) (16,708) (13,500) (28,473) (92,206) |
| Net decrease / (increase) in operating liabilities Accounts payable Due to related parties Advance from customers Accrued expenses and other liabilities Cash used in operations Zakat and income tax paid Employees' end of service benefits paid net of transfers in Net cash used in operating activities | 14 | 333,974 865 17,502 5,003 357,344 - - (678,736) | (19,025) 109,713 6,061 (12,039) 84,710 - - (335) 27,856 |
| Cash flows from investing activities Purchase of intangibles Purchase of property and equipment Net cash generated from investing activities | | (50) (50) | 56 56 |
| Cash flows from financing activities Drawdown of long-term loan Payments of long-term loan SAMA deposit received Financial charges paid Proceeds from the sale of net investment in finance lease Net cash generated from in financing activities Net increase in cash and cash equivalents Cash and cash equivalents at the beginning of the period Cash and cash equivalents at the end of the period | 11 11 | 500,000 (643,542) (33,718) 856,949 679,689 903 38,018 38,921 | (331,146) (74) (30,301) (361,521) (333,609) 477,570 143,961 |

STATEMENT OF CASH FLOWS (continued) (SAR '000)

| | <u>Notes</u> | For the year three months nded 31 March <u>2024</u> | For the year hree months ended 31 <u>March 2023</u> |
|---|--------------|--|--|
| Supplemental non-cash information: Net change in the fair value of cash flow hedges and transfer to the statement of income | 9 | 9,806 | (8,999) |

Monammed Al Shaeikh Haitham Aljarbooa

Khalid A. Aljanaidel Chief Financial Officer

The accompanying notes (1) through (21) form an integral part of these financial statements.

Chairman

Chief Executive Officer

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS For the three-months period ended 31 March 2024 (SAR '000)

1. THE COMPANY AND NATURE OF OPERATIONS

Saudi Fransi for Finance Leasing Company ("the Company") is a Closed Joint Stock Company ("CJSC") established under the Regulations for Companies in the Kingdom of Saudi Arabia. The Company operates under Commercial Registration No. 1010320273 dated 24 Dhul Hijjah 1432H (corresponding to 21 November 2011).

As per the Saudi Central Bank ("SAMA") directive, the Company obtained a license no. 201511/ 38/أش to practice finance activities.

The Company's head office is located in Riyadh at the following address:

Saudi Fransi for Finance Leasing Prince Abdulaziz Ibn Musaid Ibn Jalawi Road P.O. Box 56006, Riyadh 11554 Kingdom of Saudi Arabia

The objective of the Company is to provide lease financing for assets and personal financing.

2. BASIS OF PREPARATION

a) Statement of compliance

The interim condensed financial statements of the Company as at and for the period ended 30 September 2023 have been prepared in accordance with the International Accounting Standard 34 "Interim Financial Reporting" ("IAS 34") as endorsed in the Kingdom of Saudi Arabia and other standards and pronouncements issued by the Saudi Organisation for Chartered and Professional Accountants ("SOCPA") and in compliance with the provisions of the regulations for companies in the Kingdom of Saudi Arabia and by-laws of the company.

b) Basis of measurement

These interim condensed financial statements have been prepared on a going concern basis under the historical cost convention except for commission rate swaps and investment at fair value through other comprehensive income – equity instrument, which are measured at fair value. Further, employees' EOSB are measured at present value of future obligations using the Projected Unit Credit Method.

The Company does not present current and non-current assets and liabilities separately in the interim condensed statement of financial position. Instead, assets and liabilities are presented in order of their liquidity.

c) Functional and presentation currency

Items included in these interim condensed financial statements are measured using the currency of the primary economic environment in which the Company operates. These interim condensed financial statements are presented in Saudi Arabian Riyals ("SAR") which is the Company's functional and presentation currency. All financial information presented has been rounded-off to thousand unless otherwise stated.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) For the three-months period ended 31 March 2024 (SAR '000)

3. IMPACT OF CHANGES IN ACCOUNTING POLICIES DUE TO ADOPTION OF NEW STANDARDS

The Company has not early adopted any standard, interpretation or amendment that has been issued but is not yet effective. Several amendments apply for the first time in 2024, but do not have a material impact on the interim condensed financial statements of the Company.

(i) New standards, interpretations and amendments adopted by the Company

The International Accounting Standard Board (IASB) has issued following accounting standards, amendments, which were effective from periods on or after January 1, 2024. The management has assessed that the amendments have no significant impact on the Company's interim condensed financial statements.

| Standard, interpretation, amendments | Description | Effective Date |
|---|---|------------------|
| Amendment to IFRS 16, Lease Liability in a Sale and Leaseback | Lease Liability in a Sale and Leaseback amends IFRS 16 by adding subsequent measurement requirements for sale and leaseback transactions. | January 01, 2024 |
| Amendments to IAS 1, Non-current Liabilities with Covenants | These amendments clarify how conditions with which an entity must comply within twelve months after the reporting period affect the classification of a liability. The amendments also aim to improve information an entity provides related to liabilities subject to these conditions. | January 01, 2024 |
| Amendments to IAS 7 and IFRS 7 on Supplier finance arrangements | These amendments require disclosures to enhance the transparency of supplier finance arrangements and their effects on a company's liabilities, cash flows and exposure to liquidity risk. The disclosure requirements are the IASB's response to investors' concerns that some companies' supplier finance arrangements are not sufficiently visible, hindering investors' analysis. | January 01, 2024 |

(ii) New standards or amendments issued but are not yet effective

The International Accounting Standard Board (IASB) has issued following accounting standards, amendments and revisions which are effective from periods on or after January 1, 2025. The Company has opted not to early adopt these pronouncements and they do not have a significant impact on the financial statements of the Company.

| Standard, interpretation, amendments | Description | Effective date |
|---|--|--|
| Amendment to IAS 21 – Lack of exchangeability | IASB amended IAS 21 to add requirements to help in determining whether a currency is exchangeable into another currency, and the spot exchange rate to use when it is not exchangeable. Amendment set out a framework under which the spot exchange rate at the measurement date could be determined using an observable exchange rate without adjustment or another estimation technique. | January 01, 2025 |
| Amendments to IFRS 10 and IAS 28- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | Partial gain or loss recognition for transactions between an investor and its associate or joint venture only apply to the gain or loss resulting from the sale or contribution of assets that do not constitute a business as defined in IFRS 3 Business Combinations and the gain or loss resulting from the sale or contribution to an associate or a joint venture of assets that constitute a business as defined in IFRS 3 is recognized in full. | Effective date deferred indefinitely |

4. MATERIAL ACCOUNTING POLICIES INFORMATION

The accounting policies used in the preparation of these financial statements are consistent with those used in the preparation of the annual audited financial statements for the year ended 31 December 2023.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) For the three-months period ended 31 March 2024 (SAR '000)

5 NET INVESTMENT IN FINANCE LEASES

| | Note | 31 Not later than one <u>year</u> | March 2024 <i>(Unaudited)</i> Later than one year and less <u>than five years</u> | Total |
|--------------------------------------|-------|---|---|--------------|
| Lease contract receivables | | 1,276,833 | 3,630,917 | 4,907,750 |
| Unearned finance income | 1 | (237,742) | (667,405) | (905,147) |
| Net receivable from finance lease | 5 | 1,039,091 | 2,963,512 | 4,002,603 |
| Provision for expected credit losses | 5.1.2 | | | (60,078) |
| Net investment in finance leases | | | | 3,942,525 |
| | | 31 Not later than <u>one year</u> | December 2023 (Audited) Later than one year and less <u>than</u> <u>five years</u> | <u>Total</u> |
| | Note | | | |
| Lease contract receivables | | 1,408,893 | 3,473,595 | 4,882,488 |
| Unearned finance income | 2 | (264,461) | (636,281) | (900,742) |
| Net receivable from finance lease | | 1,144,432 | 2,837,314 | 3,981,746 |
| Provision for expected credit losses | 5.1.2 | | | (58,840) |
| Net investment in finance leases | | | | 3,922,906 |

These leased assets carry profit rates ranging from 3% to 9.99% per annum (31 December 2023: 3% to 9.99%) and lease rentals are determined on the basis of implicit rate of profit based on the cash flows of the lease. The Company holds the title of the leased assets as a collateral against the finance leases.

5.1.1 Charge of impact on expected credit losses, net

| | For the period | For the year |
|--|----------------|---------------|
| | ended 31 March | ended 31 |
| | 2024 | December 2023 |
| Charge for the period for Investment in finance lease | 3,466 | 7,897 |
| Charge for the period for Investment in Personal finance | 8,923 | 8,356 |
| | 12,389 | 16,253 |

5.1.2 The movement in the allowance for expected credit losses is as follows:

| | For the period ended 31 March <u>2024</u> | For the year ended 31 December 2023 |
|------------------------------------|---|-------------------------------------|
| Balance as at 1 January | 58,840 | 63,028 |
| Charge for the period/year (5.1.1) | 3,466 | 7,897 |
| Write off for the period/year | (2,228) | (12,085) |
| Balance as at 31 December | 60,078 | 58,840 |

5.1.3 During the period, the Company sold finance lease receivables amounting to SR 1,060 million (December 31, 2023: SR 1,327 million) including principal value of SR 824 million (December 31, 2023: SR 1,046 million) to local commercial bank "Banque Saudi Fransi" or "BSF", Parent for SR 921 million (December 31, 2023: SR 1,178 million) in pursuant to a portfolio sale agreement with BSF, where the Company retained maximum 0.5% of the risk of transferred portfolio. As per the assessment performed by the management significant risk and rewards related to the sold finance lease receivables have been transferred to BSF and these finance lease receivables have been derecognised from the statement of financial position. Gain on disposal of finance lease receivable amounting to SAR 14.9 million (March 31, 2023: Nil). The amount received of SAR 857 million (December 31, 2023: SR 1,095 million) on assignment of finance lease receivables has been recognised as sale proceeds in the Statement of Financial Position.

Pursuant to the terms of the transfer agreement, the Company is not allowed to repledge those receivable, and the financial institution has recourse only to the receivables in the event the Company defaults its obligation.

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) For the three-months period ended 31 March 2024 (SAR '000)

6 PERSONAL FINANCING

| | | 31 March 2024 (Unaudited) | | |
|--------------------------------------|--------------|--------------------------------------|---|-----------|
| | Note | Not later than <u>one year</u> | Later than one year and less <u>than five years</u> | Total |
| Contract receivables | Note | 132,128 | 329,812 | 461,940 |
| Unearned income | | (29,377) | (73,331) | (102,708) |
| | | 102,751 | 256,481 | 359,232 |
| Provision for expected credit losses | 5.2.1 | | | (17,294) |
| Personal financing | | | | 341,938 |
| | | 31 | December 2023 (Audited | () |
| | | Not later | Later than one | |
| | | than | year and less than | - |
| | N T . | one year | five years | Total |
| | Note | | | |
| Contract receivables | | 78,314 | 238,540 | 316,854 |
| Unearned income | | (18,939) | (57,688) | (76,627) |
| | | 59,375 | 180,852 | 240,227 |
| Provision for expected credit losses | 5.2.1 | | | (8,371) |
| Personal financing | | | | 231,856 |

6.1 The movement in the allowance for expected credit losses is as follows:

| For t | the period | For the year |
|-------------------------------|------------|---------------|
| | ended 31 | ended 31 |
| M | arch 2024 | December 2023 |
| (L | Inaudited) | (Audited) |
| Balance as at 1 January | 8,371 | 15 |
| Provision for the period/year | 8,923 | 8,356 |
| Balance as at | 17,294 | 8,371 |

7. OTHER ASSETS

| | | 31 March | 31 December |
|----------------------|------|-------------|-------------|
| | | <u>2024</u> | 2023 |
| | | (Unaudited) | (Audited) |
| | Note | | |
| VAT receivable, net | | 117,924 | 81,876 |
| Other receivables | 7.1 | 40,711 | 30,904 |
| Dealers' receivable | | 13,732 | 15,743 |
| Insurance receivable | | 1,919 | 31,045 |
| Assets held for sale | | 743 | 1,318 |
| | | 175,029 | 160,886 |

7.1 This account is mainly related to insurance receivables amounting to SAR 15.8 million (31 December 2023: SAR 10.6 million), receivable against interest rate swap amounting to SAR 7.1 million (31 December 2023: SAR 8.3 million) and receivables from customers against fee receivables from customer care services amounting to SAR 4.7 million (31 December 2023: 4.9 million) net of expected credit loss amounting to SAR 1.1 million (31 December 2023: SAR 1.1 million).

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) For the three-months period ended 31 March 2024 (SAR '000)

8. INVESTMENT AT FVOCI

Pursuant to Article 18/1 of the financial leasing law, Saudi Financial Lease Contract Registry Company (SIJIL) was established on 3/2/1439, corresponding to 23 October 2017, under CR No. 1010612415, and SAMA approval no. 381000124076 dated 23/12/1438, corresponding to 14 September 2017.

This Company has been set up by SAMA as a means to further regulate the market and facilitate transfer of leases between suppliers of finance and counterparties. SIJIL has 700,000 shares of SR 10 each. These 700,000 shares have been divided between finance lease companies registered and operating in Saudi Arabia. The Company purchased 89,285 shares at SR 10 each, amounting to SR 892,850.

As at the date of these financial statements, the carrying value of this investment is not materially different to its fair value.

9. DERIVATIVE

| | | | | Notional a | mount | |
|-------------------------------|--|--|--------------------|----------------|-----------|-----------|
| <u>SR in 000'</u> | Positive fair value of <u>derivative</u> | Negative fair value of <u>derivative</u> | Within 3 months | 3-12 months | 1-5 years | Total |
| 31 March 2024 (Unaudited) | 36,086 | | 201,042 | 531,250 | 1,374,166 | 2,106,458 |
| 31 December 2023 (Audited) | 28,606 | (2,326) | 176,042 | 528,125 | 1,278,333 | 1,982,500 |

The Company entered into a commission rate swap with its parent, Banque Saudi Fransi (BSF), the Company is exposed to variability in future commission cash flows on long term borrowings which bear commission at a variable rate. The company uses commission rate swaps as cash flow hedges of these commission rate risks. As at 31 March 2024, there was no ineffective portion between hedge item (borrowing) and the hedge instrument (IRS). The positive fair value of commission rate swaps as on 31 March 2024 is SAR 36 million (31 December 2023: SAR 28.60 million) and the negative fair value of commission rate swaps is SAR Nil (31 December 2023: SAR 2.3 million). The fair value of commission rate swaps is calculated using discounted cash flow model using a risk-free discount rate adjusted for appropriate risk margin for counterparty risk including the entity's own credit risk.

10. RELATED PARTY TRANSACTIONS

The related parties of the Company comprise of BSF and its affiliated entities and certain key management personnel. The Company transacts with its related parties in the ordinary course of business. The transactions with related parties are undertaken in light of applicable rules and regulations.

The Company in its ordinary course of business transacts with the following related parties. The terms of those billings and charges are on an agreed basis with these related parties:

| Name | Relationship |
|----------------------------|---------------------|
| Banque Saudi Fransi (BSF) | Parent |
| Sofinco Saudi Fransi (SSF) | Affiliate |

In addition to the related party transactions and balances disclosed elsewhere in these financial statements, significant transactions and balances arising from transactions with related parties are as follows:

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) For the three-months period ended 31 March 2024 (SAR '000)

10. RELATED PARTY TRANSACTIONS (CONTINUED)

a) Transactions with related parties

| Nature of transactions | <u>Related parties</u> | For three- months period ended <u>31 March 2024</u> (Unaudited) | For three-months period ended <u>31 March 2023</u> (Unaudited) |
|--|------------------------|---|---|
| IT maintenance and network related expenses | BSF | (1,082) | (1,082) |
| Financial charges on long-term loan and commission rate swaps including bank charges | BSF | (32,413) | (30,301) |
| Draw down of long-term loan | BSF | 500,000 | - |
| Payments of long-term loan | BSF | (643,542) | (331,146) |
| Profit Paid – Borrowing | BSF | (43,667) | (120,205) |
| Guarantee Issued | BSF | 30,200 | 30,200 |
| Proceeds from Sold Portfolio | BSF | 856,949 | |
| Provision against Partial Recourse | BSF | 15,068 | - |
| Derivative Cashflow Hedge | BSF | 2,106,458 | 2,453,125 |

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Certain expenses paid by BSF on behalf of the Company were not charged by BSF to the Company; these expenses mainly included provision of rent-free premises, telephone expenses and electricity expenses.

The above transactions mainly resulted in the following balances:

| b) | Due to related parties (excluding | ng term loan): | 31 March <u>2024</u> (Unaudited) | 31 December <u>2023</u> (Audited) |
|----|-----------------------------------|----------------------|--|---|
| | Banque Saudi Fransi | | 1,939 | 1,074 |
| c) | Other balances with a related p | arty: | | |
| | | | 31 March | 31 December |
| | | | <u>2024</u> | <u>2023</u> |
| | | | (Unaudited) | (Audited) |
| | Nature of balances | <u>Related party</u> | | |
| | Cash and Cash equivalents | Banque Saudi Fransi | 38,921 | 38,018 |
| | Long-term Tawarruq Financing | Banque Saudi Fransi | 2,588,958 | 2,757,102 |

d) The company considers chief executive officer, chief financial officer, chief risk officer, chief business development officer, chief sales officer, chief information technology officer and chief governance and legal officer as key management personnel. The compensation of the key management personnel is listed below:

| | For three | For three |
|-------------------------|---------------|---------------|
| | months period | months period |
| | ended 31 | ended 31 |
| | March 2024 | March 2023 |
| | (Unaudited) | (Unaudited) |
| Salaries | 1,675 | 1,447 |
| End of service benefits | 66 | 33 |
| | 1,741 | 1,480 |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) For the three-months period ended 31 March 2024 (SAR '000)

11. LONG - TERM TAWARRUQ FINANCING

The Company has a shariah-compliant facility "Al Tawarruq" with a limit of SAR 2,600 million from its parent company Banque Saudi Fransi ("BSF"). There was an additional one-time special approval of SAR 200 million from BSF.

As at 31 December, the outstanding / utilized amounts from the above facility which are as follows:

| | 31 March <u>2024</u> (Unaudited) | 31 December <u>2023</u> (Audited) |
|---------------------|--|---|
| Current portion | 755,588 | 728,769 |
| Non-current portion | 1,856,667 | 2,028,333 |
| | 2,612,255 | 2,757,102 |

The long-term loans carry profit rate equal to SIBOR plus 0.5% per annum payable on maturity. The management have provided BSF with promissory notes against this facility.

The movement in borrowings for the period was as follows:

| | 31 March <u>2024</u> (Unaudited) | 31 December 2023 (Audited) |
|---|--|----------------------------------|
| Balance at beginning of the period / year | 2,757,102 | 2,884,722 |
| Borrowings during the period / year | 500,000 | 750,000 |
| Principal repayments during the period / year | (643,542) | (887,300) |
| Profit accrued during the period / year | 42,362 | 151,111 |
| Profit repayments during the period / year | (43,667) | (141,431) |
| Balance at end of the period / year | 2,612,255 | 2,757,102 |

12.ACCOUNTS PAYABLE

| | 31 March | 31 December |
|---------------------------------------|-------------|-------------|
| | <u>2024</u> | <u>2023</u> |
| | (Unaudited) | (Audited) |
| Dealers payable | 499,416 | 402,823 |
| Insurance payable | 228,019 | 145,272 |
| Payable sold portfolio | 81,982 | - |
| Commission payable | 13,884 | 11,599 |
| Third-party insurance collected | 9,447 | 9,107 |
| Government fee payable | 1,791 | 1,478 |
| Customer verification expense payable | 9,238 | 4,682 |
| Others | 6,150 | 5,436 |
| | 849,927 | 580,397 |

13. ACCRUED EXPENSES AND OTHER LIABILITIES

| | 31 March <u>2024</u> (Unaudited) | 31 December <u>2023</u> (Audited) |
|--|--|---|
| Payable to service providers | 15,593 | 11,735 |
| Financial Guarantee | 15,068 | 10,129 |
| Salaries and employee related expenses | 5,311 | 10,317 |
| Lease Liability | 784 | 775 |
| Legal and professional charges | 617 | 561 |
| Others | 1,238 | 92 |
| | 38,611 | 33,609 |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) For the three-months period ended 31 March 2024 (SAR '000)

14. ZAKAT

The movement in the provision for zakat is as follows:

| | 31 March | 31 December |
|---------------------------|-------------|-------------|
| | <u>2024</u> | 2023 |
| | (Unaudited) | (Audited) |
| Opening zakat and tax | 5,893 | 11,670 |
| Charge for the period: | | |
| - Current | 81 | 2,146 |
| - Prior years | | 1,285 |
| Charge for the period | 81 | 3,431 |
| Payment during the period | | (9,208) |
| Closing zakat and tax | 5,974 | 5,893 |

Status of assessments

The Company has submitted its zakat returns for the years ended 31 December 2012 to 2022 with the Zakat, Tax and Customs Authority ("ZATCA").

During the period, zakat assessment is made on a consolidated basis and to be paid by BSF on behalf of the Company. The charge for the Company was billed by BSF at the end of the year. No assessments have been raised by ZATCA for the year 2022.

During the period ended 31 March 2024, there has been no significant development in the status of the Company's zakat and income tax assessments for the status disclosed in the annual audited financial statement of the Company for the year ended 31 December 2023.

15. SHARE CAPITAL

The authorised, issued and paid-up share capital of the Company is SAR 500 million (31 December 2023: SAR 500 million) divided into 50 million (31 December 2023: 50 million) shares of SAR 10 (31 December 2023: SAR 10) each and 100% owned by BSF.

16. FEE INCOME AND EXPENSES

| Fee income | For the three months period ended 31 March <u>2024</u> | For the three months period ended 31 March <u>2023</u> |
|------------------------|---|---|
| Insurance income | 7,280 | 6,748 |
| Processing fee | 736 | 3,985 |
| Other operating income | 1,487 | 1,710 |
| | 9,503 | 12,443 |
| Fee expenses | | |
| Insurance expenses | (3,582) | (5,191) |
| Commission | (789) | (2,933) |
| Registration fee | (13) | (154) |
| Verification expenses | (3,786) | (960) |
| - | (8,170) | (9,238) |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) For the three-months period ended 31 March 2024 (SAR '000)

17. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES

When measuring the fair value of an asset or a liability, the Company uses observable market data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

All financial assets (including lease receivables) and financial liabilities are measured at amortized cost except for derivative financial instruments and equity instruments which are measured at fair value. The carrying amounts of all financial assets and financial liabilities measured at amortized cost approximate their fair values except for net investments in finance leases.

The following table shows the carrying amount and fair values of financial assets and financial liabilities where fair value is different from carrying value or where the financial assets and liabilities are recorded at fair value, including their levels in the fair value hierarchy.

| | Fair Value | | | | |
|-----------------------------------|----------------|---------|---------|-----------------|-----------|
| 31 March 2024 (Unaudited) | Carrying Value | Level 1 | Level 2 | Level 3 | Total |
| Financial assets: | | | | | |
| Net receivable from finance | | | | | |
| lease | 4,002,603 | - | ÷ | 4,302,857 | 4,302,857 |
| Net receivable from Personal | | | | | |
| finance | 359,232 | - | - | 352,748 | 352,748 |
| Investment (FVOCI) | 893 | | - | 893 | 893 |
| Other Assets | 175,029 | - | - | 175,029 | 175.029 |
| Positive fair value of derivative | 36,086 | - | 36,086 | (), | 36,086 |
| Financial liabilities: | | | | | |
| Long Term Tawarruq Financing | 2,612,255 | | - | 2,612,255 | 2,612,255 |
| Due to Related Party | 1,939 | - | - | 1,939 | 1,939 |

| | Fair Value | | | | |
|-----------------------------------|----------------|---------|------------------|-----------|-----------|
| 31 December 2023 (Audited) | Carrying Value | Level 1 | Level 2 | Level 3 | Total |
| Financial assets: | | | | | |
| Net receivable from finance lease | 3,981,746 | ÷ | 3 4 0 | 4,340,066 | 4,340,066 |
| Net receivable from Personal | | | | | |
| finance | 240,227 | - | - | 243,013 | 243,013 |
| Investment (FVOCI) | 893 | - | - | 893 | 893 |
| Other Assets | 68,380 | ÷ | - | 68,380 | 68,380 |
| Positive fair value of derivative | 28,606 | - | 28,606 | - | 28,606 |
| Financial liabilities: | | | | | |
| Negative fair value of derivative | 2,326 | - | 2,326 | - | 2,326 |
| Long Term Tawarruq Financing | 2,757,102 | × | - | 2,757,102 | 2,757,102 |
| Due to Related Party | 1,074 | - | | 1,074 | 1,074 |

NOTES TO THE INTERIM CONDENSED FINANCIAL STATEMENTS (continued) For the three-months period ended 31 March 2024

(SAR '000)

17. FAIR VALUES OF FINANCIAL ASSETS AND LIABILITIES (continued)

The fair value of net investment in finance lease is determined using discounted cash flow technique considering the credit adjusted market rates. The rates are determined based on the risk profile of lease receivables and current commission rates.

Fair value of long-term loan is not significantly different from the carrying values included in the financial statements since the current market commission rates for similar financial instruments are not significantly different from the contracted rates.

Fair value of financial assets held at fair value through other comprehensive income – equity instruments is not significantly different from the carrying values included in the financial statements. There had been no inter-level transfers during the period.

18. GEOGRAPHICAL CONCENTRATION

The Company's operations are restricted to the Kingdom of Saudi Arabia only.

19. COMMITMENTS

The Company has finance lease contracts approved but not utilised, indicative offers issued which are under consideration of the customers as of the reporting date which have the potential to convert into financing amounting to SAR 54.44 million (31 December 2023: SR 40.02 million).

As at 31 March 2024, the Company has an outstanding guarantee of SR 30.2 million (31 December 2023: SR 30.2 million) submitted in favour of Abdul Latif Jameel Retail Company Limited against purchases of vehicle for onward leasing to customers.

20. SUBSEQUENT EVENTS

There have been no subsequent events to the reporting date that would require adjustment or disclosure to the interim condensed financial statement as at and for the period ended 31 March 2024.

21. BOARD OF DIRECTORS' APPROVAL

The financial statements have been approved by the Board of Directors on 3^{rd} May 2024 (corresponding to 24^{th} Shawwal, 1445 AH).